

**Important Notice>>>100% Credibility - The following client references are written comments from real people who had their home's listed with Frank Duran, or purchased a home through Frank Duran. Mls sold data & legal documents from those transactions can verify the authenticity of these people, and their home's they sold or purchased with Frank Duran as their real estate agent.**

**Our home was on the market for better than 6 months with another realtor before we met Frank Duran.** We heard it all, "lower the price", "the competition is tough out there", you name it.



After our listing expired with the first realtor, Frank arrived at our home prepared with a complete market analysis of comparable houses in the area and actual sales and marketing strategies to sell our property.

**Frank listed our home and in just 3 weeks we had 5 offers on our home.** Frank utilized his exceptional negotiation skills and we got the full contract price for our home **(\$5,000 higher than the last agent had it listed for!)**

Frank Duran is aggressive, competent and highly skilled in what it takes to sell your property. We recommend Frank Duran to anyone selling a house. He's a joy to work with and enjoys what he's doing.

Sincerely, *Sheryl Richmond*

Potential home buyers and sellers:

Our home was originally listed with another broker. During the time of our initial 6-month listing term, the broker wasn't responsive to changes in the marketplace or pre-approving potential showings. There were instances where the broker brought people, just to see the decor. We received more offers to purchase our furnishings, rather than on the house. Overall, the broker made the experience very stressful for us.

At the end of our contract, we explored the option of choosing another broker and interviewed several well-known agents. We were totally impressed with the presentation, enthusiasm, integrity and professional attitude exhibited by Frank Duran. **Frank Utilized a very aggressive marketing plan in this tough market, and our home sold for the full asking price of \$599,900 with competing offers!**



We highly recommend Frank to our friends, and anyone considering the possibility of selling their home. We have purchased, remodeled and sold 16 homes-using different agents in different locales-and Frank is, by far, the best broker we've ever worked with.

*Charles & Peggy Herron*

Brian and I would like to thank you Frank Duran for the outstanding service you provided us when selling our house. You not only delivered on your promise, but working with you was such a pleasure. We both feel as though we have a new friend.

**We had previously listed our house with two other realtors with whom we had our house on the market for three months each. Neither Realtor kept in touch with us the way you did, and neither made much more of an effort to sell our house short of listing it on the MLS. Needless to say, our house did not sell.**



**After our listing had expired with our second agent, we listed our house with you, and we had a contract within three weeks (just four showings later)!** I don't know how you get the word out-but whatever you are doing works!

We were very pleased with your customer service, attention to detail, and willingness to go the extra mile to get our house sold quickly. Thank you for your excellent service! There is no doubt that when the time comes again for us to buy or sell a home-you will definitely be the person we call!!!

Sincerely, *Brian & Melissa Towers*

**I had a condominium that I had been trying to sell for over a year with another agent. I had just pulled the listing off the market when Frank called me. Frank assured me that he would be much more proactive and that he believed he could get it sold in 40 days or less.**



I read all of his testimonial letters and decided to give him a whack at it. He presented his strategy for selling my property and followed each action step he indicated. **Frank listed my property & had a contract on it in only 6 days!**

I was so pleased with the professionalism and commitment of Frank, that my husband and I are planning on listing our current home with him as well. Overall, Frank has a proven track record and has continually succeeded in cleaning up other agents failures. I do and will continue to recommend him to anyone selling a home.

Sincerely, *Cori Elrhart*

**Frank Duran was my real estate agent in the sale of my home. Prior to that time, I was working with a different real estate company and agent. I was in a situation where I was under contract to build a house, and needed a quick sale on my home. I didn't feel that this was being pursued by the agent I was working with, and therefore, withdrew from the contract.**

I began to interview other real estate agents at various companies. However, Frank contacted me by phone and asked that I consider meeting with him. Frank gave me a brief outline of his successful career in the real estate business. I agreed to meet with Frank the next morning.



Frank was prepared for our meeting, bringing with him a market analysis and comparable properties that recently sold in my area and price range. I didn't take it lightly when choosing an agent, and explained that to Frank. He appreciated my honesty and impressed me so much that I did sign with him.

**Before the end of the week my house was under contract.** Frank worked to ensure that I was treated fairly by the buyers and their agent, and I knew Frank was doing the best job possible for me. I fully recommend Frank Duran to anyone in need of a quality real estate agent.

Sincerely, *Lynn Smith*



Dear Frank,

I wanted to thank you again for making the sale of our home a real success. **Your professional approach to both the marketing, and the negotiations with prospective buyers resulted in a fast sale at 100% of the listing price (\$574,900).**

We interviewed 13 prospective realtors before selecting you to represent our property. Many of those realtors had long and successful records in the market and touted very extensive marketing programs. It was evident to us, however, that your marketing programs, dedication, work ethic, and integrity stood above even the best of the others we considered.

**All of your communications and marketing analysis along the way gave us continued confidence that we made the right realtor selection.** Obviously from the results, we definitely chose the right person to market our property.

Best wishes, *Sam Davis 99*

To whom it may concern:

**We recently sold our home and purchased a new home. Our realtor Frank Duran was great! Buying or selling is a very stressful process. A lot of things can go wrong. But we had so much confidence in Frank, it took the worrying out of it. We had a lot of questions and Frank always took the time to listen to our concerns and explain everything to us.**



The best quality about Frank is he really cares. We felt like we were his most important clients. I know he treats all his clients that way because we were referred to him by some friends of ours. They had a really positive experience buying and selling through Frank. I told my friend that we wanted to sell our house and buy something newer, she suggested I give Frank a call because he did such a great job for them.

**Frank is very knowledgeable about all aspects of buying and selling. He always returned our phone calls promptly and he was always very professional. If you are thinking about buying or selling your home, do yourself a huge favor and work with Frank Duran. He is the best! We love our new home so much, and we couldn't have sold our old one without Frank. He did a great job for us, and he will for you too!**

Sincerely,

**Albert & Lori Sanchez**

Dear Frank,

**We are so incredibly happy with our new home and I can't tell you how grateful we are to you for all the assistance you provided us. I am a firm believer in fate and meeting you is proof that my beliefs are solid!**

After searching for more than a year with a real estate agent who was absolutely worthless, and a loan officer who was even worse, we truly believed that we weren't going to be able to purchase a home any time soon - particularly if we wanted to use Jari's VA loan.

**Less than 3 weeks after leaving our agent and mortgage broker, I was lucky enough to receive a "cold call" from you. Within 3 months of our original conversation, we were actually moving in to a house that my young children will be able to call home for many years.**

I have already given your name to several people and will continue to do so. I believe in the idea that buying a home should be a great experience and I know you are able to provide that for your clients...after all, you did just that for us!

Thanks again Frank, we really do appreciate all that you have done for our family. Please feel free to use us as a reference for any new clientele you may have.

Sincerely,

**Jari L. and Tera R. Boehmer**

To whom it may concern:

This letter is being written with sincere appreciation and gratitude for a fantastic job done by Frank Duran.

**With professionalism, energy, aggressiveness, and commitment, Frank not only listed our home of 11 years, but also sold it within 21 days. Frank showed us dedication we have never experienced with other agents.**

After living in a home for so long it becomes a part of who you are. Frank was sincere, gracious, and treated this sale as if it were his own home. If we had not transferred out of state Frank would definitely be the realtor we would choose to help purchase our new home.

**I would recommend to anyone to choose Frank Duran if what they are searching for is honesty, loyalty, dedication, and a job done above what is expected and desired.**

Sincerely,

**Joseph N. & Sarah M. Molkie**



Dear home buyer:

Please allow me to express the confidence I have in Frank Duran as a realtor. **When my wife and I began to think about moving, we asked Frank to give us an idea of what we could expect to get for our house, and what we could purchase with our income.**

**Frank Immediately took over, and in less than one month, we owned a new home.** Frank listed our house, and in 8 days had a solid contract on it. Because Frank sold our home so fast, I was worried that we wouldn't have enough time to find our new home.

When we did find the perfect home, it already had an offer on it. **Because of Frank's aggressiveness and negotiating skills, we closed on that same home three weeks later!!!!**

I know that the next time I'm in the market for a new home, I'll have Frank on my team!  
Thanks and good luck with your move.

**John and Jennifer Licata**



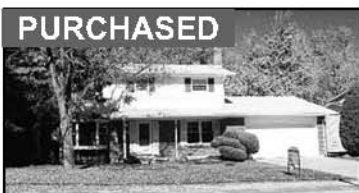
Dear Frank

**I love my new house! Thank you so much for your help. Your wisdom, experience, generosity and Christian integrity made buying this house a real pleasure.**

**Also, I really like my gas fireplace! Thanks so much for your help in making sure that it was safe and up to code before we went to closing. I remember that extra step you took for me every time I turn it on. (Matt 5:41).**

God bless you and your wife Renee.

Grace and Peace,  
**Ulysses Castillo**



To whom it may concern:

We are writing as a reference on behalf of Frank Duran, our real estate agent. **Frank has served our real estate needs for five different transactions, and we were overwhelmingly pleased with his service on all accounts.**

Frank conducts himself with honesty, commitment, promptness, professionalism, assertiveness, and kindness. He has a broad and sharp working-knowledge of his field and utilizes it with integrity for the good of his customers.

**In all our dealings with him, we felt peaceful and confident because of the quality of Frank's work. He was truly our advocate and he guided us through each transaction, and became our friend, as well as our realtor.** We believe that great success has come to Frank because of his high commitment to integrity and humble service.

We would highly recommend Frank to anyone having real estate needs. We do so with great confidence and assurance, knowing that any customer would be lucky to have Frank serving them.

Sincerely,  
**Raymond & Pamela Lopez**

First of all, let me tell you that I don't like realtors, especially the pushy type that call you out of the blue and act like your best friend. I don't like losing money, and I don't like feeling dumb. **So I decided I would sell my house myself. No problem, I read a few books, talked to a few friends and had an open house. No problem and no buyers.**



I told my husband "okay, if it doesn't sell by the first of the month we'll get a Realtor." I advertised my home in the paper and guess what? No buyers. People were calling asking me about financing and foundations, subjects I had no idea about.

**My time ran out sooner than I expected when my husband got a new job and they wanted him a.s.a.p. Frank Duran called us earlier in the week about our home. We called Frank and said "okay, take your best shot."**

**I was very impressed with Frank's excitement and follow-up. He did what he said he would do and through his efforts and the Lord's blessing, we had a contract in our hands the day the moving truck was packed.**

So here's my advise. If you want to sell your home yourself, go for it. But plan on spending lots of time and frustration learning a new vocabulary and hoping that you don't miss something important in fine print.

Having Frank around actually saved us money because we were able to sell our home quickly and go on to the next chapter in our lives. Looking back I wouldn't have changed a thing.

Sincerely, *The David Doyle Family*

**We had our home for sale with another agent/agency for 90 days. During that time, very little activity occurred. The agent assured us everything was being done to sell our home. When the listing expired, my wife and I decided to find another real estate agent. Fortunately for us, we decided to give Frank a try.**

**Through Frank's persistent calling and work, he got our listing. We had more activity within 30 days than what we had in 90 days with the other agent. Our house sold in only 5 weeks just as Frank had predicted.**

We would highly recommend Frank Duran for any of your real estate needs. You will not find someone more dedicated or hard working. We would not think of using anyone else for our real estate needs in the future.

Sincerely, *Rick and Debbie Pruett*



**Expired with another agent after 90 days on the market. Re-listed with Frank Duran & Sold in 4 days for \$500 over the asking price with 2 competing offers.**

This letter is to express my gratitude for the excellent job you did on selling my home. I really appreciate how you kept me informed on the progression of the sale. In addition, your expert knowledge of contracts proved to be most valuable as well as your negotiating abilities.

I am impressed by your professionalism and I am looking forward to doing business with you in the very near future.

Sincerely, *Sherman Moody*



We tried to sell our home on our own to no avail. We then listed our home with a Realtor and had few showings and very little hope. After the contract expired with our Realtor, we were contacted by Frank Duran, who was persistent in his desires to help us sell our home and to re-list it with him.

**After interviewing Realtors, we decided that Frank would serve our needs best. He proved his service through frequent updates, more showings, and a marketing strategy that worked. Frank sold our home in about six weeks, just as he told us he would.**



We would highly recommend Frank Duran for your real estate needs. He is dedicated, conscientious, hard working individual, who sets his goals and meets them for his clients as well as for himself.

Thank you Frank for taking so much of the burden off of us and selling our home in a timely manner. We appreciate your professionalism in handling our home sale!

*Gordon and Robin Bragg*

To prospective client of Frank Duran: You can not do better than to list a house through Frank or buy one with Frank!!

I'll make this as short as possible. **Frank sold our home in 10 days. During that 10 days, we showed our home about 20 times! We had previously listed our home with another agent for 90 days, had 43 showings, NO OFFERS, and the Realtor never once called us in that 90 days!! It was really awful. Then we found Frank, what a difference there is in Realtors.**

Buying and selling a home was the most stressful position we had ever put ourselves in. Without Frank we never would have come through it as well as we did!! I can't say enough about how wonderful Frank was to us. Besides the fact that we now have a very good friend, he treated us right.



*Darryl & Jan Reynolds*

We had our home listed with another Realtor for two months. We had only two showings. Even though it is a slow market, we still thought we should have had more interest.



We got out of our agreement, interviewed other Realtors, and hired Frank. We were impressed with his honesty and confidence in his ability to sell our home. **Within a month Frank had our home under contract!**

We were pleased because by this time we needed a quick sale. We have been very impressed with Frank's professionalism and work ethic. He is always on time and always returns phone calls promptly. **When Frank says he will do something, he will!**

Sincerely,

*Tom & Juliet Gamache*

Our home was listed for 8 months with another Broker, to no avail, with little interest from anyone. Frank called us and asked if we still wanted to sell our home after our listing with the first agent had expired. We agreed to meet with him for an appointment.



To say the least, we were impressed with your easy going style, professionalism and self confidence, yet not arrogant. Your forthright presentation was impressive and we decided to list our home with you, Frank Duran. Of course, we thought it would take another few months.

**Much to our surprise, Frank sold our home in three weeks at full price (\$469,900) along with two backup offers!**

You are a dynamic individual and you work very hard. During this time you also welcomed a new family member into your home, yet you stayed on top of things and got the job done.

Blessings, *Richard & Carol Pachello*

To whom it may concern:

**We listed and sold our home with Frank Duran. We had originally listed our home with a different Realtor. It was on the market for over eight months and we never received an offer. We decided to try again and listed with Frank.**

**Within two months we had several offers and a sale.** Frank worked with us continually during the time our home was listed. He agreed to call us a minimum of twice a week and did so. He agreed to follow up on all showings and did so. We were always informed on how each showing had gone. He constantly evaluated the competition. He presented our home to the Board of Realtors on several occasions. He listened to our concerns. He worked with us on the offers we received and helped us decide on what should be included in a counter-offer. He followed through on everything related to the listing and sale of the property.



As you are in the evaluation process to determine which Realtor will list your property, we encourage you to consider Frank. We interviewed Frank and several other Realtors on the phone before deciding to have Frank list our property. He came across on the phone as a 'go-getter' and proved it to us in getting our home sold in a reasonable time. Thanks Frank!

Sincerely, *Brent & Sandra Jewell*

"Too good to be true?" Mr. Frank Duran is too good, but proved that it is TRUE! Frank is a delightful, and energetic sales representative who is capable of doing the impossible.



**After total failure by another realtor, Frank sprang into action and had our home sold in less than a week.** He did background work that astounded the appraiser. Then, he ended up teaching the appraiser how to do a value update on properties.

We would not hesitate hiring Mr. Duran to represent any and all of our properties in the future.

Sincerely, *The McDermotts*



Dear Frank,

We wanted to thank you for doing such a great job as our agent. We highly recommend you to anyone buying or selling a home!

When we first found the house we wanted to buy, it seemed like there were many hoops that we'd have to jump through to make things work - considering we didn't even have our house on the market yet. But you helped us get moving quickly, and our house sold within a week in this very tough market!

The process of buying and selling a home has its stressful moments, but we felt that you were in our corner every step of the way. You were always prompt in returning our calls, and we were confident that you were looking out for our best interest. That made all the difference to us.

We know that you work with several clients at a time, but when dealing with us, we felt that we had your undivided attention and never felt like we were bothering you with all our questions. You were also very helpful in guiding us through the negotiation process. (You sold our home for over the asking price and helped us purchase our next home below the asking price)

We have watched you work extremely hard and yet manage to stay on top of all the details. You are obviously very dedicated to what you do and you do it well! Thank you for helping us through this process with minimal stress.

Best regards,

**Aaron and Michelle Martinez**

Dear Frank,

We would like to thank you for your hard work in selling our home. We appreciated the constant contact, and keeping us informed of all the details from start to finish.

We recommend you to anyone who is in need of a real estate agent. Good luck in your future real estate business!

Sincerely,

**Brent & Wendy Grumbling**

Dear Frank,

Well what can I say? After how many homes? We finally found one. Being first time homeowners not really knowing what to expect, or even what to look for, your knowledge and patience helped us through it all.

Never dreaming we would look at so many homes, you were very patient with us, very explanatory on all aspects, and Darren and I were always filled in on all details from start to finish.

We can't really say that we will never buy a home again, but if we ever do, you will be the first to know. Thanks again for everything, keep in touch.

Yours truly,

**Kelly Munson**



**Just a few of Frank Duran's satisfied clients. If you would like to join them - call Frank at 303-460-6715 and start packing!**